**Entrepreneurship Consultant**

 **ΠΕΡΙΓΡΑΦΗ ΕΤΑΙΡΕΙΑΣ**

Break-Even Consulting is a leading technical - consulting company providing excellent quality advisory services. Our areas of expertise include fi elds such as Innovation, Entrepreneurship, Technology Transfer, Sustainability and Environmental management.

Having secured some of the most impactful and highly prestigious projects in Greece related to Entrepreneurship and Innovation, we are seeking a Proposal/Business Development Consultant to join our team. As a Proposal/Business Development Consultant, you will work closely with our clients, internal teams, and partners/subcontractors to ensure that our proposals meet client requirements and are competitive in the market.

**Responsibilities:**

* Participate in the coordination and organization of innovation and entrepreneurship programs/projects
* Prepare proposals/reports and present deliverables to our clients in the private and public sector
* Build and maintain strong relationships with key stakeholders and clients
* Deliver corporate innovation and technology transfer solutions

Collaborate with our consulting teams to tailor our services to meet the specific needs of each client, ensuring a high level of satisfaction and long-term partnerships.

**Requirements:**

* Bachelor’s degree, in sectors like Management, Engineering or Business Administration
* Minimum of 2+ years of experience in a relevant or similar position
* Experience in developing and organizing entrepreneurship and innovation programs will be considered an asset
* Attention to detail with the ability to compose technical proposals/reports
* Excellent command of the Greek and English languages, both written and verbal.
* Proficient in Microsoft Office and project management tools
* Outstanding communication skills, with the ability to build relationships with clients
* Strong problem-solving skills to address unique business challenges
* Excellent time management and multitasking ability
* Business acumen and confidence to take initiatives
* Flexibility, Adaptability

**Benefits & position advantages:**

* Competitive salary package based on relevant skills and experience
* Professional and personal development opportunities with exposure to the latest practices and methodologies
* Participation in high caliber entrepreneurial projects and events
* Permanent employment contract
* Private health insurance
* Stable, pleasant work environment with a dynamic team of friendly coworkers
* Provision of travel expenses in case of business travel

If you believe the above position suits you, then we are waiting for your application! Once all resumes have been collected and evaluated, we will contact the candidates who match the positions, to schedule an interview.

All applications are treated with strict confidentiality.